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POINT

5-Point Program

The **5-Point Program** is a no cost implementation program guaranteed to generate savings for **Bishop Enterprises'** customers. The program includes:

- 1. Transportation Analysis & Baseline Costs:** We review a 90 day sample of your transportation invoices to determine the Customer Baseline Cost (CBC). The CBC is broken down in a variety of ways, including mode, service type and geography. The data output is provided to you in report form, either hard copy or electronic, and is stored in the Bishop Enterprises data archive for downstream comparative analysis.
- 2. Savings Projections:** Utilizing the Transportation Analysis, Bishop Enterprises is able to project transportation savings relative to the CBC. This projection is based on our extensive experience in transportation, distribution and logistics. ***If Bishop Enterprises cannot project a savings, then the 5-Point Program will discontinue at this stage and you receive the Transportation Analysis at no cost.***
- 3. Organizational & Operational Analysis:** Bishop Enterprises will analyze your organizational & operational structure in order to fully understand your company's needs as they relate to transportation, distribution and logistics.
- 4. Collaborative Online Request For Proposal (RFP):** Featuring the combined output of the Transportation Analysis and the Organizational & Operational Analysis, the Bishop Enterprises RFP is an online process that enables transportation providers to review your requirements and then submit a proposal. Transportation providers can work with your data online or download it to their pricing systems. By hosting the RFP process online, you are able to view the status of the RFP, bringing visibility to the entire process through the ease of the Internet.
- 5. Comprehensive Routing Program:** After selecting transportation providers based on criteria established by you, Bishop Enterprises implements the comprehensive Routing Program. This program includes routing guides, shipping instructions for your suppliers, compliance reporting for both inbound and outbound shipments, a debit memo process for non-compliant inbound shipments and more.

Delivering efficiency and flexibility every time!
That's **Bishop Enterprises.**



**Specializing in cost reduction and
operational assistance for your business.**

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